

Jerry R. Harrison

Career Optimization Consultant

Email: jerryharrison.coach@gmail.com | Remote / Global | 15+ Years Experience

Professional Summary

Career Optimization Consultant with over 15 years of experience helping mid-career and senior professionals accelerate promotions, pivot industries, and secure executive roles. Expertise in resume positioning, executive coaching, interview preparation, and salary negotiation. Known for delivering measurable results and long-term career clarity.

Key Expertise

- Executive Resume & LinkedIn Optimization
- Career Transition & Promotion Strategy
- Interview Preparation & Mock Sessions
- Salary Negotiation Coaching
- Leadership Presence Development
- Career System Design & Tracking Tools

Professional Experience

Senior Career Coach — TopCareer Partners (2018–Present)

Lead coaching engagements for professionals targeting leadership roles across tech, finance, and consulting. Built frameworks that improved client placement rates by 60% YoY.

Talent Acquisition Consultant — Global Hire Solutions (2014–2018)

Advised hiring managers on interview design, competency mapping, and improved quality of hire across multiple business units.

Recruiter & Interviewer — Corporate Roles (2010–2014)

Conducted over 1,000 interviews across disciplines, gaining a deep understanding of how hiring teams evaluate senior talent.

Certifications

- Certified Professional Coach (CPC) — International Coaching Federation (ICF)
- Certified Career Services Provider (CCSP)
- Negotiation & Influence Practitioner — Executive Program
- LinkedIn Certified Professional–Recruiter (LCPR)

Education

Bachelor's Degree in Business Administration — University of Toronto (2009)

Professional Skills

- Career System Design
- Executive Coaching
- Job Search Strategy

- ATS Resume Optimization
- Negotiation & Influence
- Interview Frameworks